# Mustafa Rashid

#### mustafarashid.com

07921025274

mail@mustafarashid.com www.linkedin.com/in/mustyrashid

E-Commerce & Digital Marketing Content Creator with over 10 years of experience

E-Commerce

**Branding** 

UI/UX

**Email Marketing** 

Social Media Marketing

Video

## Skills Summary

Adobe Photoshop Adobe Premier Adobe After Effects Adobe InDesign Adobe Illustrator Adobe XD Adobe Lightroom Clip Studio Paint Wordpress Elementor Advance Custom Fields CPTUI BigCommerce HTML CSS Klaviyo Mailchimp Facebook Business Manager

Facebook Creator Studio

Affiliate Marketing

Buffer

Awin

#### **Senior Marketing Executive**

Pie Analysis pieanalysis.com March 2018 - Present

- Management of projects from concept through to delivery
- Lead content creation ensuring all content is engaging and relevant to customer moments across all channels
- Building good relationships with clients. Developing a deep understanding of the client's business, brand, sector, competitors, and audiences
- Design, development & maintenance of websites and ecommerce platforms
- Bringing fresh ideas into the marketing department and ensuring that we remain at the forefront of the very latest marketing standards

#### Campaign Manager

The Towel Shop thetowelshop.co.uk July 2016 - Present

- Managing, developing and mentoring a team of 5
- Create inventive digital campaigns aligned to overall business strategy
- Keep website fresh and up to date with relevant content
- Creating engaging Email, Social & Affiliate Marketing campaigns
- Manage, Design & Produce print related marketing material & packaging
- Develop website layout quaterly
- Building the brand across all Social Media platforms

#### **Content Director**

IIEPD iiepd.com April 2019 - Present

- Mentor and manage a team of 10 across 6 departments
- Creating innovative user journeys that are highly-engaging, concise and maximise conversion potential.
- Wireframe and design high quality mock-ups of apps before being passed to app development team
- Supporting and improving the brand, designing high quality assets across web, social & print
- Developing & delivering a variety of high-quality virtual events
- Plan, build & execute unpaid and paid social media campaigns

#### **E-Commerce Executive**

Absolute Home Textiles absolutehometextiles.co.uk April 2016 - Present

- Develop a B2B marketing strategy to support the indirect and direct sales channels
- Achieving 200% revenue growth over 3 years, increasing average order value
- Utilising analytics tools to establish the success of campaigns, reporting to senior stakeholders
- Executing Email, Social Media & print marketing
- Experiment with a variety of organic and paid acquisition channels like content creation, content curation, event management, social media & lead generation campaigns

#### **Creative Manager**

Mona Living monaliving.com October 2018 - Present

- Utilising a full range of digital creative tools, primarily Adobe Suite, to create and amend artwork as briefed.
- Creating digital or print ready output and being proactive in ensuring that delivery is fit for purpose, and complies with core brand guidelines.
- Delivering concepts and ideas as completed designs that standout within the constraints of a fast-turnaround environment.
- UI/UX design utilising customer testing tools to draw behavioural insight from customer journeys
- Overseeing social media strategy and execution across global social platforms

#### **Brand Manager**

Area51 - iJoy eJuice area51ejuice.co.uk June 2017 - Present

- Responsible for developing innovative product design that meet and exceed our customer's expectations
- Work with product management to analyse customer requirements and propose suitable solutions
- Break down complex concepts into easy, understandable terms and effectively communicate appropriate to the audience
- Utilise analytics and customer feedback to create compelling conceptual designs
- Present design proposals to varying audiences

#### **Senior Graphics Designer**

Boss Women News bosswomennews.co.uk March 2019 - Present

- Leading the brand expression across visual language, campaigns, social media, graphics and print to ensure strong and clear brand positioning as a route to competitive success
- Drive creative concepts for online & offline events to help establishing & nurturing a community
- Working closely with the social media team, delivering impactful social advertising camapigns & developing creative content to drive growth and engagement
- Managing workload and meet deadlines for campaign launches
- Featured on ITV

#### Marketing Manager

Eastern Gold Co easterngold.co.uk May 2011 - Present

- Create & establish E-Commerce solution for retail business
- Plan and execute the monthly marketing calendar for both online and retail channels
- Managing the marketing budget
- Liaise with marketing agencies and ensure work produced is aligned with business objectives
- Collaborate with other inhouse teams to ensure marketing function is as effective and efficient as possible
- Provide reports for all marketing channels

# My Experience







































































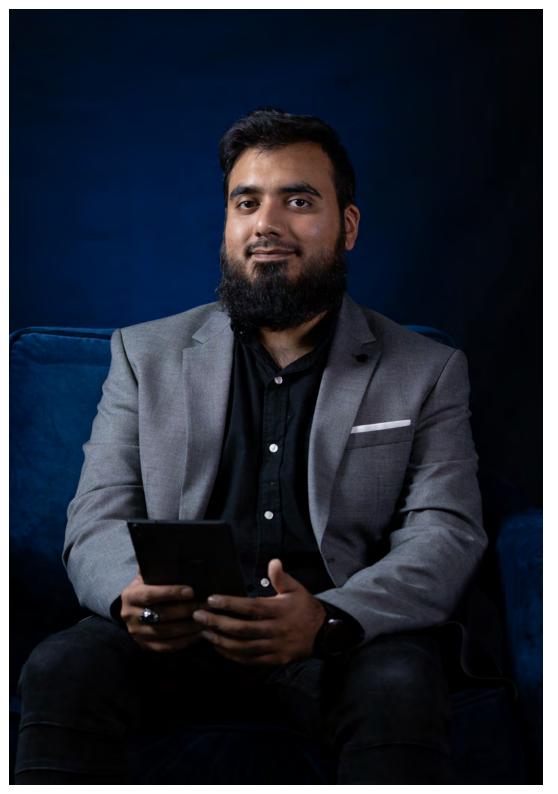












# **About Me**

E-Commerce & Digital Marketing Content Creator.

Helping brands make clean, minimal and premium marketing material

Hi I'm Mustafa Rashid: Pop culture geek and tech enthusiast & digital artist.

I make websites & marketing material for Retail & B2B E-Commerce businesses, helping them communicate their product features & value, while maintaining their brand identity through expertly crafted media.

Content Creation is my calling, mostly because I'm a natural in Adobe Packages with a special talent for visual communication from my passion of Movies & TV. It physically pains me to see graphics and videos that doesn't work, that doesn't entice and that doesn't do justice to the product or service that isn't selling.

When you work with me, you get my absolute best striving for a fast turnaround. **That's why all my clients are regulars**. They love my content and they love how easy it is to work with me.

My work is an extension of me. It represents me, it speaks for me, it is me, which is why I work so hard to produce content that I'm proud of.





# **Skills Summary**

- E-commerce
- Adobe Creative Suite
- Graphic Design
- Branding & Identity
- Digital Marketing
- Email Marketing
- Affiliate Marketing
- Social Media Marketing
- Influencer Marketing
- UI/UX
- User Interface Design
- User Experience
- Image Editing
- Video Editing
- Print Design
- Packaging Design
- Product Packaging
- Print Media
- Web Development

- Project Management
- Marketing
- Marketing Strategy
- Social Media
- Typography
- Graphics
- Logo Design
- Web Design
- Photography
- Editing
- Video Production
- Motion Graphics
- Illustration
- Search Engine Optimisation (SEO)
- Adobe CC
- Adobe Photoshop
- Adobe Premiere Pro
- After Effects
- Adobe InDesign

- Adobe Illustrator
- Adobe Lightroom
- Adobe XD
- Clip Studio Paint
- WordPress
- Elementor
- LearnDash
- Advance Custom Fields
- CPTUI
- BigCommerce
- Google Analytics
- Klaviyo
- MailChimp
- Buffer Social Media Management
- Facebook Business Manager
- Facebook Creator Studio
- Awin
- Prestashop
- Microsoft Office

- Microsoft Word
- Microsoft ExcelMicrosoft PowerPoint
- Microsoft Publisher
- Microsoft Access
- Microsoft Outlook
- PHP
- CSS3
- HTML 5
- MySQL
- Leadership Management
- ManagementFinal Cut Pro
- Online Marketing
- Online Advertising
- Advertising
- Digital Strategy
- Team Leadership

& more



# **Career History**

With over 10 years experience as an E-Commerce & Digital Marketing Content Creator, I've spent my entire career growing alongside digital media in an ever changing, dynamic environment.

My work aims to be clean, minimal and premium. Every shot designed for maximum impact. Ideas delivered quickly, intensely and clearly. My design aesthetic is focused around high-fashion; edgy, luxury, cool, metropolitan.

My specialities include:

- E-Commerce
- Branding
- Web Development
- Email Marketing
- Social Media Marketing
- UI/UX
- Video Production
- Graphic Design

& more

My full portfolio can be found here: http://mustafarashid.com/

#### Download my ATS compatible CV

Connect with me on LinkedIn: https://www.linkedin.com/in/mustyrashid/





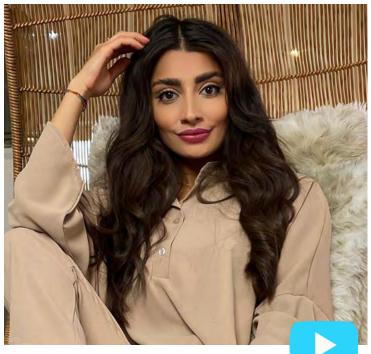


#### **Senior Marketing Executive**

Pie Analysis pieanalysis.com March 2018 - Present

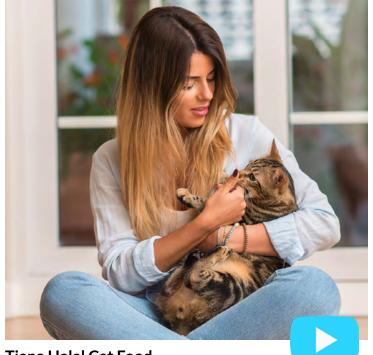
- Management of projects from concept through to delivery, including Logo Design, Typography, Branding & Identity
- Corporate Brand Development
- Lead content creation ensuring all Content Marketing is engaging and relevant to customer moments across all channels
- Building good relationships with clients. Developing a deep understanding of the client's business, brand, sector, competitors, and audiences as well as Content Management & Digital Strategy

- Design, development & maintenance of websites and eCommerce platforms including Wordpress, Elementor, LearnDash, Prestashop & BigCommerce
- Reporting Analytics and Data with effective Visual Communication
- Bringing fresh ideas into the marketing department and ensuring that we remain at the forefront of the very latest marketing standards



**Pie Analysis Digital Agency Trailer**Pie Analysis Digital Marketing Agency Manchester





Tiana Halal Cat Food

Worlds first fully halal sharia compliant pet food



#### **VIDEOGRAPHY**

Your consumers love videos. Plus videos are one of most convenier ways to digest information. And it's more effective than text-bases content.

Our team of highly qualified videographers will help your brand tell its story through commercials, product videos, futorials and informative videos. And we look after everything from script writing location setting, to set design and more.



## Pie Analysis Services Booklet

Services offered by Pie Analysis



#### TURKISH COTTON TERRY TOWELLING BATHROBE

The Ultimate Turkish Cotton Bathrobe. Made with premium Turkish Cotton. The extra-long fibres make way for a super soft, Loxurious, absorbent, cotton-towelling bathrobe. A very traditional bathrobe, perfect for all year round wrap up. Whether you want to lounge post bath or just relax in. This bathrobe is your perfect as everyday necessity. The bathrobe is premium luxury for your business or self-use. This bathrobe is a large fit and washes very well.



Products offered by British Wholesales









# Influencers Teach Instagram Trailer

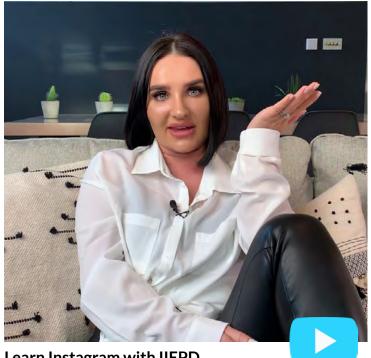
Teaser trailer for Instagram course

#### **Content Director**

IIEPD iiepd.com April 2019 - Present

- Creating innovative user journeys that are highly-engaging, concise and maximise conversion potential.
- Creating engaging content & bringing to life illustrations with Adobe After Effects & Adobe Premier
- Wire frame and design high quality mock-ups of apps before being passed to app development team
- Supporting and improving the brand, designing high quality assets across web, social & print

- Developing & delivering a variety of high-quality virtual events
- Plan, build & execute unpaid and paid social media campaigns
- Problem Solving through Teamwork & analytics
- Produce Television quality educational Entertainment alongside industry leading internet personalities



# Learn Instagram with IIEPD

Trailer for Instagram course

#### Activity

The Activity tab shows you the level of interactions your Instagram profile receives.

This includes the number of profile visits, website clicks and emails. It also shows you the number of impressions (post views) and reach (the number of accounts your content has reached out to).



#### Audience

And finally, the Audience tab shows you information about your followers. This includes age range, location and w the majority of your follow

#### **IIEPD Lesson Handout**

Additional course content

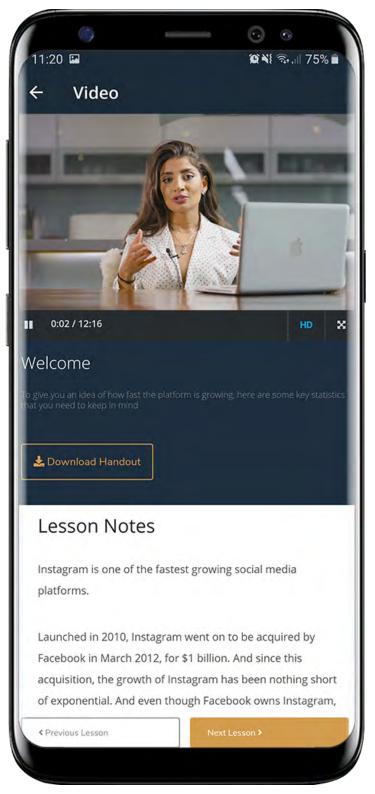


#### Welcome to IIEPD

Proposal Booklet

Welcome to IIEPD Training & Development







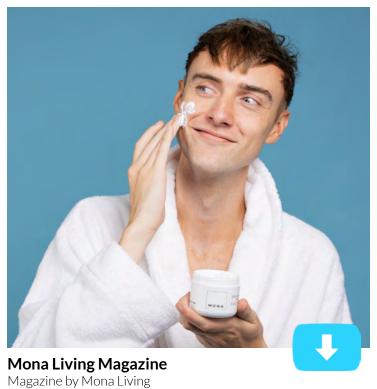


## **Creative Manager**

Mona Living monaliving.com October 2018 - Present

- Utilising a full range of digital creative tools, primarily Adobe Suite, to create and amend Graphic Design artwork as briefed.
- Creating digital or print ready output and ensuring that delivery is fit for purpose, and complies with core brand guidelines.
- Delivering concepts and ideas as completed designs that standout within the constraints of a fast-turnaround environment.
- UI/UX design utilising customer testing tools to draw behavioural insight from customer journeys
- Overseeing social media strategy and execution across global social platforms





OUR HERO PRODUCTS



CREAM CLEANSER



OF AMIC PRODU

CRUELTY

Our lemongrass cleanser effortlessly removes makeup and natural cleansers lemangrass and bergamot. Leaving your skin feeling revitalised and hydrated. Massage into your skin, use a warm





















Television event broadcast to over 14 million views Worldwide

#### Senior Graphic Designer

Boss Women News bosswomennews.co.uk March 2019 - Present

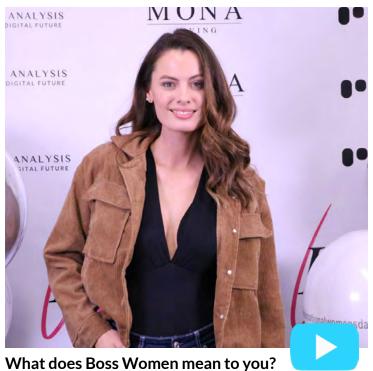
- Leading the brand expression across visual language, campaigns, social media, graphics and print to ensure strong and clear brand positioning as a route to competitive success
- Drive creative concepts for online & offline events to help establishing & nurturing a community
- Working closely with the social media team, delivering impactful social advertising campaigns & developing creative content to drive growth and engagement
- Managing workload and meet deadlines for campaign launches
- Featured on ITV Real Housewives of Cheshire



**An Evening With Boss Women** 

Women empowerment etvent

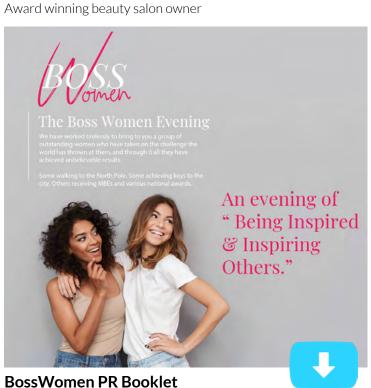






BOSS

BOSS



Booklet about the debut event





The most effective way to empower women is to lead by example







# The Towel Shop Face Cloth Influencer Guide

Influencer guide for postponed campaign

#### Campaign Manager

The Towel Shop thetowelshop.co.uk July 2016 - Present

- Managing, developing and mentoring a team of 5
- Responsible for all internal and external Marketing Communications & Brand Management
- Create inventive digital campaigns aligned to overall business strategy
- Keep website fresh and up to date with relevant content
- Creating engaging Email, Social & Affiliate Marketing campaigns
- Manage, Creative Design & Produce print related marketing material & packaging
- Develop website layout quarterly
- Building the brand across all Social Media platforms

- CRO focused Website redesign with a modern and clean look
- Redesigned product pages and funnels based on heat maps and split test
- Developed the mega menu
- Create and develop landing pages for sales and campaigns
- Wrote an Email Marketing program in PHP that dramatically reduced the time spent designing emails
- Growing Email list by holding regular competitions & giveaways
- Developed a dedicated following with customers by creating weekly emails
- Created automated email flows based on customers actions





- Targeted emails to segmented audience
- Engaging email Copywriting
- Social Media Marketing Product Feed Retargeting for browser abandonment
- Boosted posts based on customer demographics
- Developing Stories for Instagram to push competition
- Created numerous Print publication in InDesign including product catalogues, Influencer guides, tailored price lists, coupons. product packaging, labels & branding
- Marketing both new and existing products, services and solutions
- Creation of marketing campaigns including email marketing and social media

- Testing website functionality and marketing campaigns
- Creation of new product bundles
- Optimising product listing and pages
- Affiliates Newsletters
- Collecting Analytics Data of the website to measure ROI & CRO
- Assisted in developing HR processes and documents













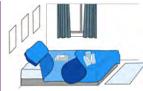


Multi-Buys

























Bath Sheet - 700 GSM Ultimate Bamboo Collection

Buy Now

#### Colours:









turn toxury bamboo collection towells, new and exclusive eco-friendly range arrived at The Towel Shop. Made from 50% cotion and 50% bamboo with a density of 700 gsm. At 700GSM this towel is super, super soft, highly durable and super absorbent. Available in 6 colours, this collection will suit every bathroom, hotel & spa.

#### Shop The Collection:



Ultimate Bamboo Collection Towelling Dressing Gown Buy Now



Bamboo Collection Buy Now



Buy Now

Bamboo Collection

Buy Now



HELLO

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#### Ending Soon!

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£10 Gift Voucher

Lets talk about GDPR

From Finday 25 May the data protection law is changing.



fee us now if you say want to hear from line lower Shop A receive you £10 off youther No Minimum Spen 2

#### Yes, I Want £10 & to receive updates

No. Unsubscribe Me



As a Thank You we would like to effer you the following coupon

£5 off £10 off then you spend \$70 or more when you spend \$120 or more TY1 TY2 £22 off £36 off TY3 TY4



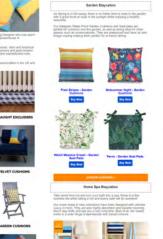








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**Bamboo** 



























32% OFF Shop Now >

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# ABSOLUTE ABSOLU

#### **E-Commerce Executive**

Absolute Home Textiles absolutehometextiles.co.uk April 2016 - Present

- Develop a B2B marketing strategy to support the indirect and direct sales channels
- Achieving 200% revenue growth over 3 years, increasing average order value
- Utilising analytics tools to establish the success of campaigns, reporting to senior stakeholders
- Executing Email, Social Media & print marketing
- Experiment with a variety of organic and paid acquisition channels like content creation, content curation, event management, social media & lead generation campaigns
- Conduct Data Analysis for Google Ads
- Overall Business Planning as well as Campaign Planning, Sales & Marketing

- Redesigned Website to bridge the gap between current design and designers mock-up of the website
- Re-introduced homepage carousel
- Implemented sales funnels
- Removed distracting elements from product page
- Social Media Marketing, Targeted potential clients based on their proximity to the exhibition venue
- Successful recruitment of new team members via Facebook
- Boosted Coupons to segmented email list on social media platforms
- Adding and updating stock





**2016 Product Catalogue**Catalogue showcasing products & pricing

- Managing stock of online catalogue
- Upselling products by creating promotions based on quantity
- Retaining & rewarding customers with loyalty discounts and vouchers
- Creating banners, holding pages and flyers
- Updating the backend of the ecommerce system
- Testing and improving website functionality
- Developing trendy marketing campaigns based on customer habits
- Writing user guides and training staff to operate the website
- Troubleshooting Customer services and Logistics departments computer issues

- Enhancing browsing experience on mobile devices
- Implementing responsive features to make website content more accessible



WWW.ABSOLUTEHOMETEXTILES.CO.UK

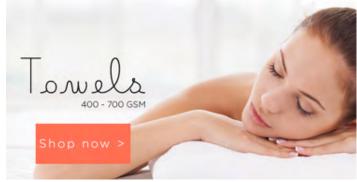














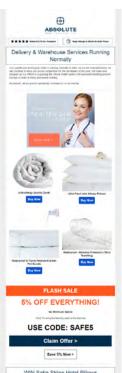






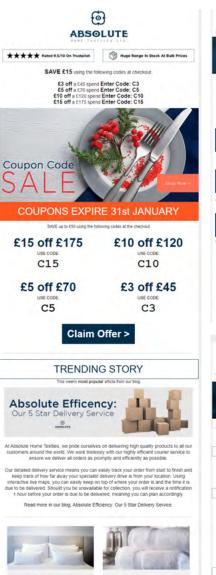












TOWELS

**BATHROBES** 

FR & WATERPROOF

BEDDING

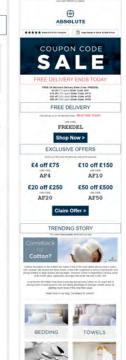
BEDDING

TABLE LINEN

**DUVETS** 

& PILLOWS

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NEWSLETTER

EXCLUSIVE OFFER

OTTON GROWER

NL17MAY

£20 off £300



BEDDING

TABLE LINEN

DUVETS & PILLOWS

TOWELS

BATHROBES

FR & WATERPRO BEDDING

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Buy Now

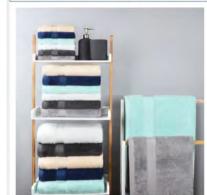
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TRENDING STORY





#### Ultimate Bamboo is Back



700 GSM Ultimate Bamboo Collection

**Buy Now** 

#### Exclusive Luxury Bamboo Collection Towels

Our premium luxury bamboo collection towels are the new and exclusive eco-friendly range. Made from 50% cotton and 50% bamboo with a density of 700gsm. Natural.

Greener, Renewable and Eco-Finendy fabric has been used and tested to create the ideal luxury and eco-friendly tower. The natural properties of the bamboo lowel ensure that its anti-bacterial, anti-fungal, anti-fatalic, odour Resistant & hypotallergenic. Bamboo is one of the most eco-friendly and sustainable sources of fibres in the world. At 700GSM this towel is super, super soft, highly durable and super absorbent. Available in 6 colours, this collection will suit every bathroom, hotel & spa.

- Made from 50% Cotton & 50% Bamboo
   700 GSM
- . Eco-friendly
- Anti-bacterial
- Anti-fungal
   Odour Resistant
- · Super soft
- Highly durable
   Super absorbent
- Available in 6 colours, White, Cream, Duck egg, blue, charcoal, navy blue & grey



Bath Sheet - 700 GSM Ultimate Bamboo Collection

**Buy Now** 



Hand Towel - 700 GSM Ultimate Bamboo Face Cloths - 700 GSM Ultimate Bamboo

**Buy Now** 

**Buy Now** 

**Buy Now** 



Huge Range In Stock At Bulk Prices \*\*\* Rated 9.5/10 On Trustpilot

Be a part of our biggest SALE ever SAVE £51 using the following codes at checkout:

£51 off a £500 spend Enter Code: B51 £24 off a £300 spend Enter Code: B24 £12 off a £175 spend Enter Code: B12 £4 off a £90 spend Enter Code: B4



£51.00 OFF £500

£24.00 OFF £300

£12.00 OFF £175

£4.00 OFF £90

To get £24 off £300 spend - use CODE: B24

CODE: B51

To get £12 off £175 spend - use CODE: B12

To get £4 off £90 spend - use CODE: B4

#### SHOP NOW >











TABLE LINEN













#### **Marketing Manager**

Eastern Gold Co easterngold.co.uk May 2011 - Present

- Create & establish E-Commerce solution for retail business
- Plan and execute the monthly marketing calendar for both online and retail channels
- Managing the marketing budget
- Liaise with marketing agencies and ensure work produced is aligned with business objectives
- Collaborate with other in-house teams to ensure effective & efficient marketing function
- Provide reports for all marketing channels
- Develop the Corporate Identity
- Conduct Market Research & Competitor Research via online tools & analytics

- Other Marketing Management responsibilities included Marketing Communications, Sales Management & New Business Development
- Re-engineered website theme to provide a better browsing experience by incorporating responsive design
- Implement google rich snippets to provide more detailed search results
- Ensure compatibility with multiple browsers
- Integrate company branding
- Developed a back-office tool to Automatically update product prices based on product attributes and categories.
- Replaced time-consuming, error-prone manual processes with automated solution.



- Rewriting complex sql statements into clearer and more efficient actions
- Themed with Bootstrap
- Integrated jQuery to provide a more pleasing experience
- Migrate products and their technical data from old, complicated website into new
- using MySQL
- Used troubleshooting and researching skills to find solutions to problems that were not addressed in the CMS documentation
- SEO and Google Analytics
- Photography & Image Editing of jewellery using software packages such as lightroom, illustrator and Photoshop.







Apollo 11 by Area 51 Promo for a new flavour

## **Brand Manager**

Area51 - iJoy eJuice mustyreviews.com June 2017 - Present

- Responsible for developing innovative Product, Brochures & Poster Design that meet and exceed our customer's expectations
- Work with product management to analyse customer requirements and propose suitable solutions
- Break down complex concepts into easy, understandable terms and effectively communicate appropriate to the audience
- Utilise analytics and customer feedback to create compelling conceptual designs
- Present design proposals to varying audiences
- Establish Integrated Marketing Communications
- Lead Brand Development & Merchandising
- Conduct Market Analysis & Competitive Analysis



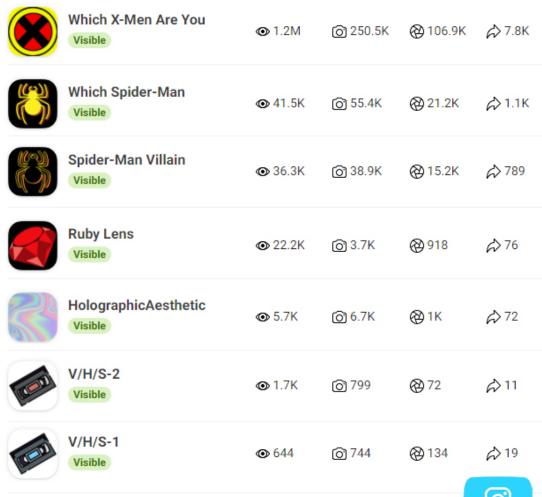
Promo for a new product



#### Founder

Musty Reviews mustyreviews.com June 2016 - Present

- **VIRAL Instagram filters** (1.6 Million ORGANIC impressions as of 4th June 2020 before new metrics were introduced, now 1.4M)
- **1.4 Million Organic impressions on 1 filter** 100k Captures, 7k Shares (1.2M after new metrics)
- Using ACF & CPT UI with Elementor Pro to make a swift & easy movie review platform



#### Try the filters

Try the filters on Instagram @Musty\_Reviews



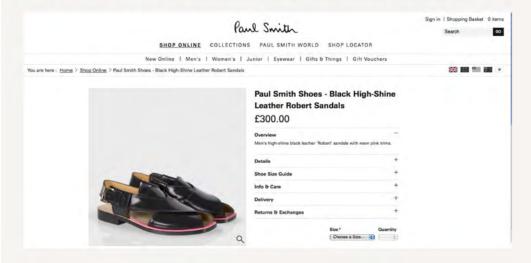
# **MARCHESA SPRING 2013 READY-TO-WEAR**







# **PAUL SMITH "ROBERT" SANDALS 2014**



#### Social Media Marketing Consultant

Manchester Museum museum.manchester.ac.uk July 2020 - August 2020

- Freelance Role for South Asian Heritage Month which was in conjunction with Manchester Museum, British Council and Electric Bazaar
- Multichannel Online Marketing & Social Media Content Creation
- Online Advertising via Social Media Optimization (SMO) & Content Strategy
- Converting a Zoom Webinar into a High Quality Digital Media Presentation
- Effective Marketing Communications via Facebook, Instagram, Twitter, LinkedIn & YouTube



#### Social Post & Zoom Webinar Presentation

South Asian Fashion: Cultural Appropriation vs Cultural Appreciation Discussion



#### Freelance Video Editor

FindBakers findbakers.com July 2020 - August 2020

- Creating engaging advert to promote the brand. The core purpose of the video is to advertise the B2C aspect of the service
- Video Editing & Video Production of Stock Footage
- Motion Graphics & Video Post-Production via Adobe After Effects, Adobe Premier & Final Cut Pro
- Help establish visual Marketing Communications



Promo for B2C audience

